



# COMPENSATION CHART

## RETAIL PROFITS & COMMISSIONS\*

DEALER	MANAGER	DIRECTOR
Purchase product from Upline or Company sell product for Retail Profit and Sponsor New Distributors	Accumulate \$3,000 Of Personal Group Retail Volume (PGRV) over any period of time. Then activate to Manager status with \$300 of Personal Retail Volume at Dealer price in one calendar month.	Accumulate \$6,000 Of Personal Group Retail Volume (PGRV) over any period of time. Then activate to Director status with \$600 of Personal Retail Volume at Manager price in one calendar month.
Purchase product at a <b>30%</b> Discount off of Suggested Retail Price	Purchase product at a <b>40%</b> Discount off of Suggested Retail Price	Purchase product at a <b>50%</b> Discount off of Suggested Retail Price
Earn a <b>20%</b> Profit on all volume generated by Retail Direct Purchases	Earn a <b>10%</b> Wholesale Profit on all volume generated by downline Dealers	Earn a <b>10%</b> Wholesale Profit on all volume generated by downline Managers
	Earn a <b>30%</b> Profit on all volume generated by Retail Direct Purchases	Earn a <b>20%</b> Wholesale Profit on all volume generated by downline Dealers
		Earn a <b>40%</b> Profit on all volume generated by Retail Direct Purchases

## DIRECTOR OVERRIDES\*

1 STAR DIRECTOR	2 STAR DIRECTOR	3 STAR DIRECTOR	4 STAR DIRECTOR	5 STAR DIRECTOR
<b>1 Primary Directors Required</b>	<b>2 Primary Directors Required</b>	<b>3 Primary Directors Required</b>	<b>4 Primary Directors Required</b>	<b>5 Primary Directors Required</b>
<b>8%</b>	<b>8%</b>	<b>8%</b>	<b>8%</b>	<b>8%</b>
	<b>7%</b>	<b>7%</b>	<b>7%</b>	<b>7%</b>
		<b>7%</b>	<b>7%</b>	<b>7%</b>
			<b>5%</b>	<b>5%</b>
				<b>5%</b>

## EXECUTIVE OVERRIDES\*

AREA EXECUTIVE	REGIONAL EXECUTIVE	TERRITORIAL EXECUTIVE	NATIONAL EXECUTIVE	INTERNATIONAL EXECUTIVE
<b>5 Primary Directors Required</b>	<b>5 Primary Directors Required</b>	<b>5 Primary Directors Required</b>	<b>5 Primary Directors Required</b>	<b>5 Primary Directors Required</b>
<b>\$2,500</b>	<b>\$5,000</b>	<b>\$7,500</b>	<b>\$12,000</b>	<b>\$16,000</b>
Monthly commission check total required to qualify for Executive Performance Bonuses (You are promoted to the next Executive Level by achieving the required commission check totals for two consecutive months, of which 60% of that income must come from Director Overrides.)				
<b>8%</b>	<b>8%</b>	<b>8%</b>	<b>8%</b>	<b>8%</b>
<b>7%</b>	<b>7%</b>	<b>7%</b>	<b>7%</b>	<b>7%</b>
<b>7%</b>	<b>7%</b>	<b>7%</b>	<b>7%</b>	<b>7%</b>
<b>9%</b>	<b>9%</b>	<b>9%</b>	<b>9%</b>	<b>9%</b>
<b>9%</b>	<b>12%</b>	<b>12%</b>	<b>12%</b>	<b>12%</b>
<b>PLUS 4% INFINITY BONUS</b>	<b>PLUS 7% INFINITY BONUS</b>	<b>9%</b>	<b>9%</b>	<b>9%</b>
		<b>PLUS 9% INFINITY BONUS</b>	<b>10%</b>	<b>10%</b>
			<b>PLUS 10% INFINITY BONUS</b>	<b>11%</b>
				<b>PLUS 11% INFINITY BONUS</b>

**Director Override Rule:** Personal Group Retail Volume (PGRV) plus active Primary Director Groups in your organization (PDGV) must ALWAYS be at least \$2500 for maximum generation overrides.

Reductions in PGRV requirements result from Primary Directors<sup>1</sup> participation in the Monthly Autoship Program. The amount of their autoship will reduce the PGRV requirement of their Personal Sponsor.

<sup>1</sup> Primary Directors are either workups on your first level not placed by others after May 1, 2005 or Quick Start Directors placed anywhere in your organization that you personally sponsored after May 1, 2005.

### \*RETAIL PROFITS & COMMISSIONS

These percentages are based on purchases made by YOUR personally sponsored distributors. Purchases made by others in your personal group are shared with their personal sponsor per this chart.

### \*OVERRIDES

To qualify for the maximum Director Overrides, you must have a Personal Group Retail Volume of \$1,000 plus \$1,500 from PGRV of your Primary Directors\*. A distributor who has minimum of \$100 Personal Retail Volume will receive 10% of qualified Overrides (\$200 PGRV=20%, \$300 PGRV=30%, \$400 PGRV=40%, \$500 PGRV=50%, \$600 PGRV=60%, \$700 PGRV=70%, \$800 PGRV=80%, \$900 PGRV=90%, \$1000 PGRV=100%)

### DEFINITIONS:

PV - Personal Retail Volume  
PGRV - Personal Group Retail Volume  
PDGV - Primary Director Group Volume

## QUICK START Manager and Director Options

	MANAGER	DIRECTOR
Volume Levels	<b>\$495 PV OR \$3000 PGRV</b>	<b>\$995 PV OR \$6000 PGRV</b>
Recruitment Requirements (B2B Only)		<b>3 Personally Sponsored "Quick Start" Managers</b>

All volume for advancement is cumulative over any period of time.

Commissions checks are activated by \$100 PV or participating in the monthly Autoship Program.

Retail Direct Volume is considered Personal Group Retail Volume (PGRV) not Personal Volume (PV)